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Hi Inty

Thanks for the opportunity to comment on your Directional Paper.

As I mentioned, Tonjac Global Hardware Pty Ltd is a South Australian Company supplying showers into the hospital and healthcare markets. We are also supplying Ecovantage, Low Energy and Priority Group with showers for the SA scheme.

Hopefully we are not too late with our response.

Having read the report, I understand that the scheme has met its objectives of improving residential energy efficiency. There appears to be consensus that continuation of the scheme is justified as further energy reduction opportunities are available to be exploited. For our own information, looking at the graphs a number of recipients declined the showers, we would be interested on any feedback as to why this was.

I understand that energy is the driver of these programs however a good quality water efficient shower will last for 10 years+ and will continue to save both water and the energy during that time.

For showers I would like to suggest the following opportunities some of these may have been contacted through the scheme however i feel most fall outside the current guidelines so most likely have not been contacted. The opportunity to go forward could be broken into 2 parts, firstly identify the areas that are capital poor and offer the program to them.

Hospitals public, private and rehab centres  
Nursing homes  
Caravan parks and holiday villages  
Government Housing all  
Schools public and private  
Universities, trade schools speciality schools  
Community groups such as scouts, girl guides, local halls, clubs etc  
Small to medium enterprises

And then roll it out to the rest of the state

Hotels clubs and Motels  
Military bases and housing  
Retirement villages  
Office blocks, shops and shopping centres  
Sporting facilities private, local and state government  
Local council offices and facilities  
Offices and factories warehouses etc  
Churches ,  
Builders etc

To supply such a broad range of industries we would offer market specific products to suite each of the markets and their different requirements. The type of shower will differ from say a factory to the caravan parks to office building and we have within our range the products for each of these markets.

We have supplied water/energy efficient showers into the Australian market for over 20 years, long before there was a WELS scheme. I have been involved in discussions, forums, think tanks etc with policy makers in the various states and we have supplied showers into every program across the country. We moved last year and have made SA our home, I would like to the opportunity to meet with you and discuss how we can work together to achieve the best possible result for the state.

Tony Hegedus