



Internship - PPA Development

About Neoen

Founded in 2008, Neoen is one of the world's leading independent producers of exclusively renewable energy, with expertise in power generation – solar and onshore wind power – and storage. Neoen plays an active role in accelerating the energy transition of the countries where it operates by delivering clean, competitively-priced local energy. Neoen is a high-growth company: its capacity in operation or under construction has quadrupled over the last six years, and now stands at 8.9 GW, with the ambition to reach 10 GW in 2025.

Neoen operates near close to 200 assets across three continents. Its flagships include Western Downs Green Power Hub in Australia, comprised of the largest solar farm in the country (460 MWp) and Western Downs Battery (212 MW / 424 MWh); Collie Battery (219 MW / 877 MWh) one of the world's most powerful large-scale storage systems; France's most powerful solar farm (300 MWp) in Cestas; and Finland's largest wind farm (404 MW) in Mutkalampi.

Neoen is listed in Compartment A of Euronext's market in Paris (ISIN code: FR0011675362, Ticker: NEOEN). Since December 27, 2024, Neoen is majority-owned by Brookfield Renewable Holdings SAS, which filed in January 2025 a simplified cash tender offer for the remaining Neoen shares and OCEANES.

Role purpose

Our Business Development Department is looking for a PPA Development Intern to join its PPA team, based in Paris, France.

Corporate Power Purchase Agreements (PPA) play a key role in the development of renewable energies and the decarbonation of businesses and industries. They enable Developers and Corporates to secure revenues and costs respectively over the long term and have become a key tool to mitigate risks in a sector characterized by volatile power prices, and undergoing profound transformation (e.g. cannibalization, demand structure).

In addition, for Developers, Corporate PPAs provide the stability and predictability required by banks to finance new projects. While for Corporates, PPAs are a corner stone of their ESG strategy, providing offsetting of their carbon footprint with Guarantees of Origin and investing directly in new renewable capacity.

As part of Neoen's Europe Development Team, the PPA team originates, structures, negotiates, and supports the implementation of contracts to sell electricity, together with any associated guarantees of origin, to Corporates. It cooperates closely with the local Development teams (Finland, Italy, Sweden, Portugal, Germany), Energy Management, Legal, Finance and Asset Management teams.

As part of the PPA team you will contribute to the following tasks:

- Develop a pipeline of PPA leads: identify companies, establish contacts, build and maintain relationships with business partners (corporates, industrials, suppliers/ retailers and all relevant market players).
- Act as a key account for potential off takers, structure the PPA value proposal, negotiate PPA terms from term sheet to long form signature.
- Support the entire deal process including contract management post signature. Align internal stakeholders (local Development team, Finance, Legal, Energy Management, Asset management, Competence Center) when defining and negotiating commercial and contractual terms.
- Gather market intelligence (market conditions, price evolution and regulatory context) and deliver data-driven and qualitative market analysis to inform Corporate PPA strategy.
- Improve processes and develop the tools to support efficient knowledge sharing with other departments (databases, dashboard and other reporting tools).



- Develop new simulation tools to support PPA pricing and risk analysis.

This is a great opportunity if you want to have real world impact in decarbonizing businesses and industries, and if you are looking to develop into a market facing role, interact with large Corporates, navigate the ever-changing energy market environment and experience how these drive the demand for, and shape of long term electricity contracts.

Candidate profile

To be eligible to apply for this exciting role, candidates will need skills, experience, and potential to succeed including:

- last year of a Bachelor or Master's Degree student or undertaking a PhD in Engineering or Business (essential)
- Experience and/or strong interest for the renewable energy industry and sustainability (essential)
- Solid analytical skills, strong adaptability, efficiency (essential)
- Strong project management skills (essential)
- Strong organizational skills (essential)
- Ability to work independently and on several projects in parallel (essential)
- Social skills, excellent oral and written expression (essential)
- Integrity, ethical standards, and sound judgement (essential)
- Intellectual curiosity, passion and self-motivation (essential)
- Proactive and curious, with strong appetite for international collaboration (essential)
- Leadership and strong team spirit (essential)
- Fluency in English (essential)
- Fluency in French or another European language (desirable)

Conditions

Duration: 6 months

Based in Paris, France