Wood pellet potential from Green Triangle plantations



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Any successful bioenergy project needs ...

- Sustainable long term fibre supply
- Fibre meets processor quality requirements
- Affordable fibre price
- Favourable political climate
- Favourable energy cost environment







Taupo, New Zealand

Albany, WA

Maryborough, QLD

What are wood pellets?



- Alternative fuel for power stations and for home heating
- Feedstock is initially chipped to a uniform size
- Dried to uniform moisture content (<12%)
- Hammer milled
- Conditioned with super heated steam
- Forced through holes to form 8 mm pellets
- Lignin released that binds pellet as it cools
- Pellets leave press at about 90-95°C
- Initially soft and fragile, but harden as they cool
- Then ready for bulk storage and transport to market



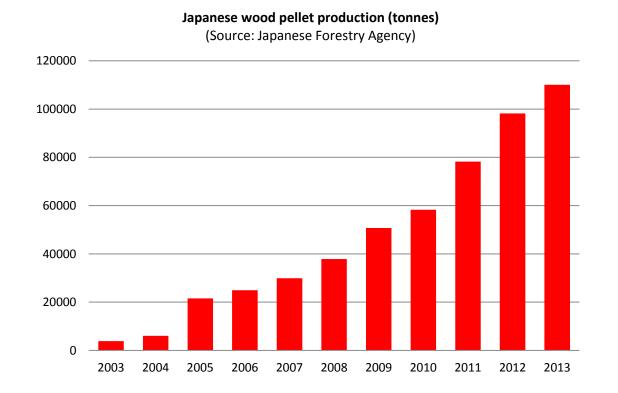
Pellet conversion factors

- Fibre to pellet tonnes (Pt) depends on biofuel type
- The higher the bark & leaves, the lower the conversion
- Typically one GMT of WTC converts to about 0.55 Pt
- Logs (without leaves & branches) convert to about 0.65 Pt



Where are the markets?

- Mainly UK, Italy & US
- Then Sweden, Denmark & Germany
- UK, Italy, Denmark & South Korea are key importers
- Intra-EU trade satisfies 75% of European domestic demand

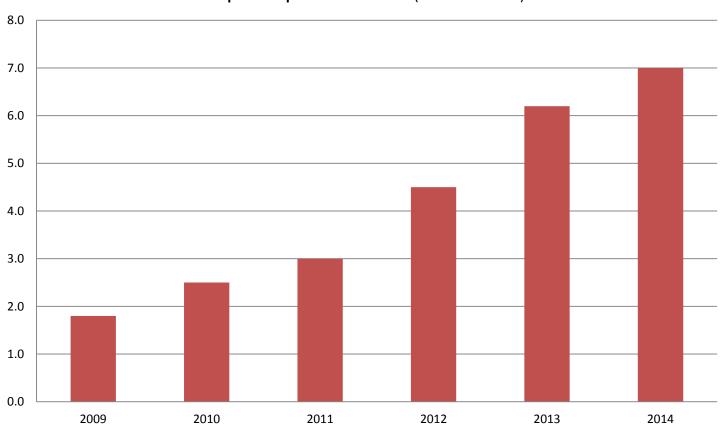


Political demand drivers

- Europe is the key wood pellet demand driver
- Coal being displaced with biomass to reduce GHG's
- UK, Denmark, Belgium & the Netherlands previously dependent on coal – they lack biomass alternatives
- EU 2020 requires doubling of energy produced from renewable resources by 2020 (from a base in 2005)
- EU countries have different targets, based on socioeconomic factors and current energy mix
- Each country is required to develop individual National Renewable Energy Action Plan

Growth in EU pellet imports

EU pellet imports - 000's tonne (source Eurostat)



Future global wood pellet demand

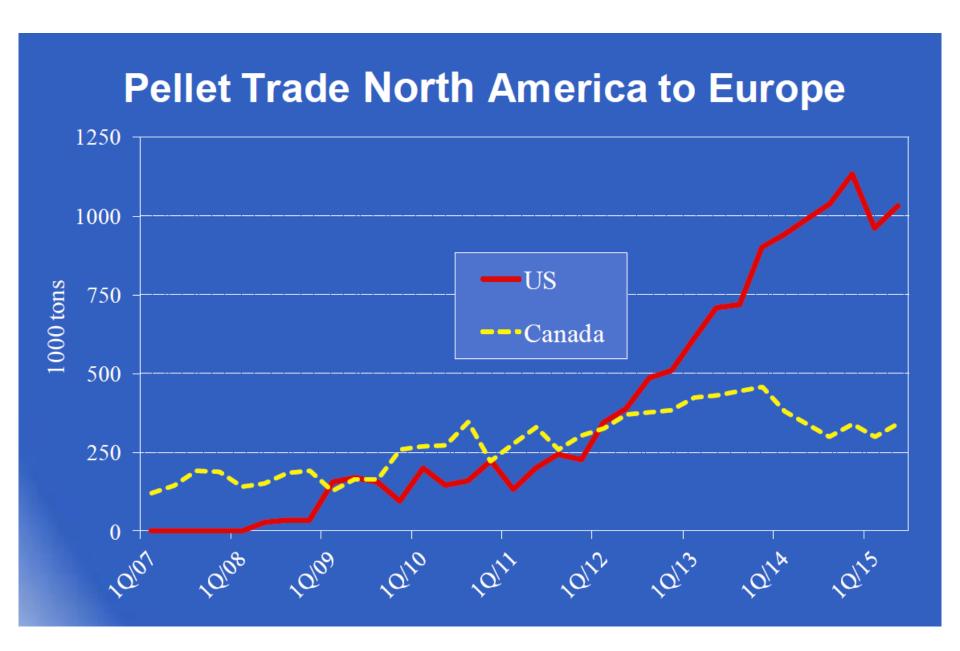
- Global wood pellet production is continuing to expand to meet demand
- Demand growth due to government policies aimed at reducing GHG emissions through substitution with renewable fuel sources
- Wood and woody biomass for energy generation and heating is one of the fastest-growing segments of both the forest products and energy sectors
- Estimates have annual global pellet consumption growing from 28 mill tonnes (in 2015) to 49 mill tonnes (by 2020)

Source: International WOOD MARKETS Group, <u>www.woodmarkets.com</u> May 2016

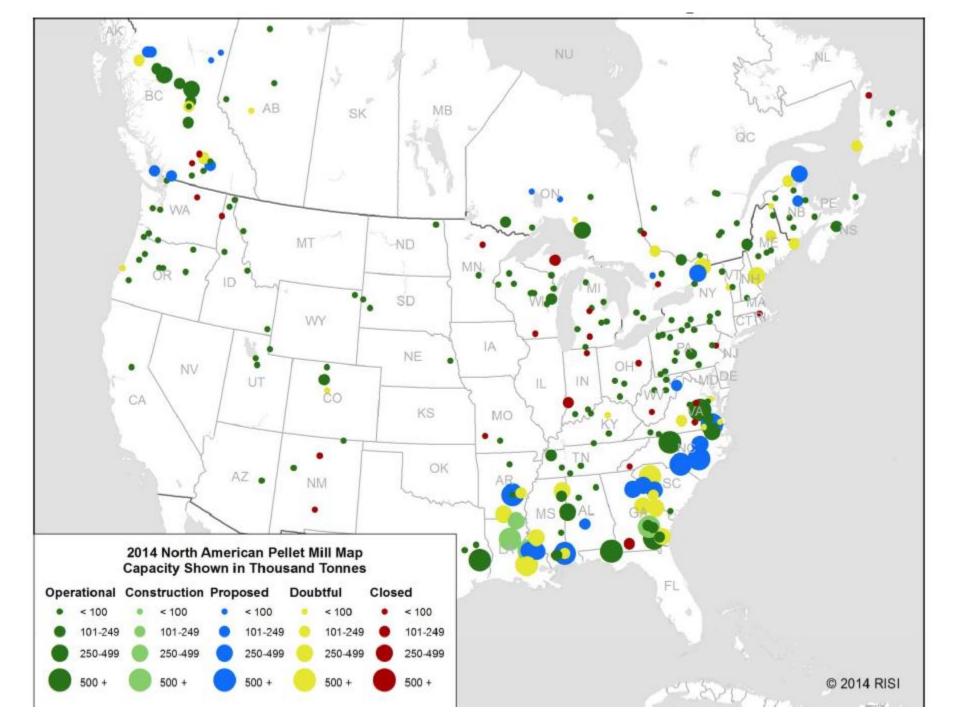
Where are the main suppliers?

- The EU region is the largest producer of wood pellets globally
- Global supply (in 2014) was:
 - 48% from Germany, Sweden, Latvia, France and Portugal
 - 30% from North America
 - 22% from the rest of Europe, Russia & CIS countries, China and the rest of Asia





Source: Wood Resources International LLC (Nov 2015)



What does the Green Triangle offer?

- Largest plantation area in Australia (18% of national estate)
- 355,200 ha about half pine and half blue gum
- Sustainable production internationally certified forests
- Flat terrain for ease of harvesting and transport
- Surplus small diam roundwood (since KCA pulpmill closure)
- Current regional exports:
 - Hardwood chips 3.0 mill GMT/year
 - Softwood chips 0.6 mill GMT/year
 - Softwood logs 1.3 mill GMT/year
- Some of these exports could be directed to pellet production
- Access to a port for exporting the pellet product

Fibre supply options

- Sawmill residues
- Pine T1 WTC
- Pine CF broken logs
- Fire damaged plantations
- BG CF WTC
- Dead & koala BG trees
- Logging residue
- Stumps









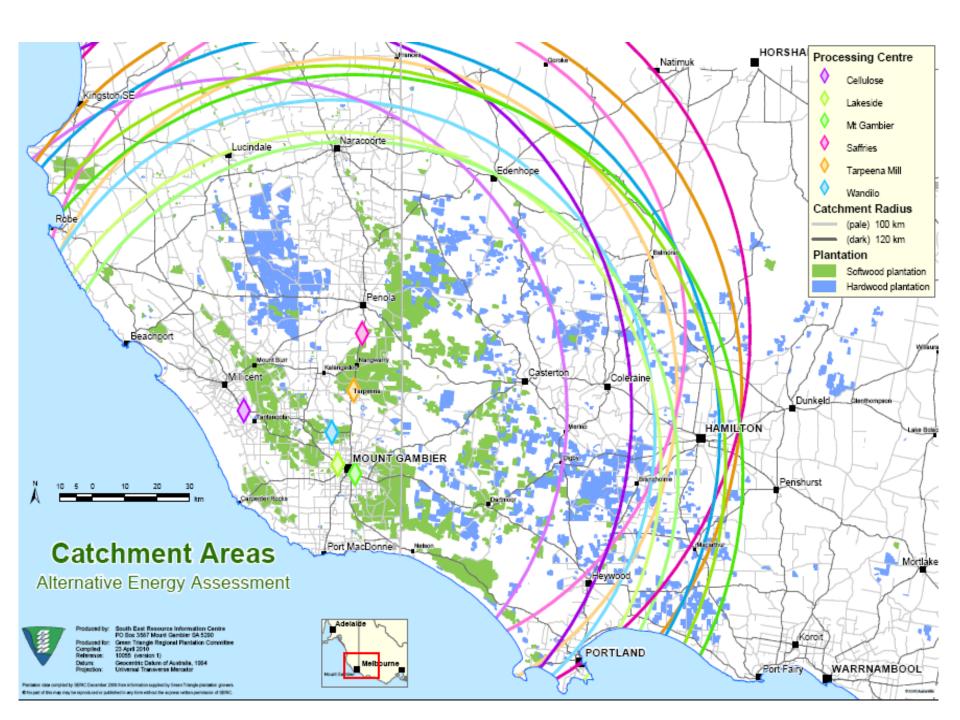


Supply realities

- Harvest debris expensive to collect unless dumped on forest edge
- Stumps difficult to extract, and high sand content contamination
- BG area reduction likely in 2R less annual supply after 2023
- Fire salvage debris only available when there is a fire therefore can't be relied on each year
- Global shortage of both softwood and hardwood fibre therefore export woodchip price pressures on any local pellet supply

BUT ...

- There is a large potential biofuel volume available
- Pine thinnings provide a reliable long term fibre supply





Wood pellet storage

- Pellets can deteriorate if exposed to moisture
- Unlike softwood and hardwood woodchip stockpiles at Portland, pellets require undercover storage



Summary

- GT the largest plantation forestry region in Australia
- Certified sustainable fibre production
- Wood pellet manufacturing opportunities for growers & investors
- Reliable long term supplies from softwood plantations
- In the longer term, likely to be a reduction in BG plantation area
- Large volumes available to a wood pellet producer if a competitive price is paid





